

#### Frozen Poultry (EC):

#### **Total TEU/FEU:**

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX'; Norfolk, VA; Savannah, GA; and, Wilimington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during June 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, June 2000.

#### Market Share-June:

Each carrier's current market share is based on the number of containers shipped during June 2000. Source: PIERS, June 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for August 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: June 2000

Month\Year: 87.5 \ 451.1

Month\Year: 87.5 \ 45	1.1												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	51%	55%	13 Days	\$3,250 <sup>1</sup>									\$3,250
Hanjin	18%	27%	12 Days										
Yang Ming	18%	5%	16 Days	\$163									\$3,423
Maersk-SeaLand	7%	4%	14 Days	\$3,130 <sup>1</sup>	\$220 <sup>1</sup>								\$3,330
Cho Yang	2%	2%	12 Days	\$170									\$3,570
COSCO	2%	0%	16 Days	\$168								20 KT	\$3,360
P&O Nedlloyd	1%	1%	15 Days	\$166								21 KT	\$3,486
APL	0%	3%	12 Days	\$168								21 KT	\$3,528

<sup>1</sup> Rate is per container Rate \$3,309

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Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Surcharges:

Monthly Market Share For: June 2000

Month\Year: 40.0 \ 90.0

						Sur charges.										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	<b>BAF</b>	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate			
Evergreen	93%	72%	19 Days	\$2,800 <sup>1</sup>									\$2,800			
Maersk-SeaLand	8%	13%	21 Days	\$3,900 <sup>1</sup>	\$76 <sup>1</sup>			\$500 <sup>1</sup>					\$4,476			
cosco	0%	7%	·		· ·	· ·	·	· ·	·	<u>'</u>	·	· ·				

<sup>1</sup> Rate is per container Rate \$2,933

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Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Surcharges

Monthly Market Share For: June 2000

Month\Year: 1,070.6 \ 5,084.

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	15%	13%	16 Days	\$126	\$11							21 KT	\$2,877
Yang Ming	15%	8%	16 Days										
NYK Line	11%	9%	18 Days	\$174	\$11							21 KT	\$3,885
Maersk-SeaLand	10%	17%	14 Days	\$133	\$11								\$3,024
Mitsui OSK	10%	15%	14 Days										
Hanjin	10%	9%	14 Days	\$132	\$11								\$4,746
P&O Nedlloyd	7%	5%	15 Days	\$131	\$11							21 KT	\$2,982
APL	6%	2%	14 Days	\$3,250 <sup>1</sup>	\$220 <sup>1</sup>								\$3,470
Hyundai	5%	5%	14 Days	\$132	\$11							21 KT	\$3,003
cosco	4%	5%	16 Days	\$135	\$11							21 KT	\$3,066
OOCL	3%	4%	15 Days	\$131	\$11							21 KT	\$2,982
Cho Yang	2%	4%	14 Days	\$122	\$1								\$2,583
Zim Line	1%	5%	20 Days		·							·	
Hapag-Lloyd	1%	1%	15 Days	\$125								21 KT	\$2,625

<sup>1</sup> Rate is per container Rate \$3,369

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Atlantic/Gulf Ports To Jakarta, Indonesia

Frozen Poultry (EC)

Monthly Market Share For: June 2000

Month\Year: 11.0 \ 123.1

Month\Year: $11.0 \setminus 12$	23.1			Surcharges:										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
APL	36%	11%	25 Days	\$220	\$11							21 KT	\$4,851	
Mitsui OSK	36%	3%	25 Days											
P&O Nedlloyd	9%	25%	26 Days											
Maersk-SeaLand	9%	23%	11 Days	\$4,695 <sup>1</sup>	\$220 <sup>1</sup>								\$4,915	
Hanjin	0%	31%	24 Days	\$215	\$11								\$4,746	
OOCL	0%	3%	30 Days	\$193	\$11	·						23.56 K	Г \$4,795	

<sup>1</sup> Rate is per container Average Container Rate \$4,864

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Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: June 2000

Month\Year: 9.0 \ 133.2

Month\Year: 9.0 \ 133.2					Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate		
Evergreen	78%	26%	22 Days	\$128	\$11		6%				21 KT	\$3,080		
Maersk-SeaLand	22%	30%	20 Days											
Hanjin	0%	26%	18 Days	\$134	\$11		6%					\$3,234		
Yang Ming	0%	7%	19 Days											
P&O Nedlloyd	0%	3%	21 Days	\$133	\$11		6%				21 KT	\$3,192		
COSCO	0%	3%	19 Days	\$135	\$11		6%				21 KT	\$3,236		

Average Container Rate \$3,080

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Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: June 2000

Month\Year: 10.0 \ 189.4

Month\Year: 10.0 \ 1	189.4			Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	60%	4%	24 Days										
Mitsui OSK	40%	3%	15 Days										
Zim Line	0%	46%											
Hapag-Lloyd	0%	26%	21 Days	\$208									\$4,368
Hanjin	0%	8%	20 Days	\$189	\$11							21 KT	\$4,200
cosco	0%	7%		\$190	\$11								\$4,221
P&O Nedlloyd	0%	3%	21 Days										

Average Container Rate

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Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: June 2000

Month\Year: 4.0 \ 31.0

Month Year: 4.0 \ 31.0													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	75%	32%	27 Days	\$4,000 <sup>1</sup>	\$220 <sup>1</sup>								\$4,220
APL	25%	65%	22 Days	\$225	\$11		·					21 KT	\$4,956

<sup>1</sup> Rate is per container Rate \$4,404

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Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: June 2000

Month\Year: 50.0 \ 254.1

Month\Year: 50.0 \ 254	4.1							Surcharg					
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	34%	36%	20 Days	\$3,550 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$4,054
COSCO	28%	24%	18 Days	\$149			8%						\$3,379
Evergreen	14%	8%	22 Days	\$143	\$11		8%						\$3,474
P&O Nedlloyd	10%	22%	21 Days	\$147	\$11		8%					21 KT	\$3,565
Hapag-Lloyd	8%	3%	21 Days	\$134			10%						\$3,095
OOCL	4%	2%	21 Days	\$145	\$11		8%						\$3,520
Mitsui OSK	2%	0%	21 Days										

<sup>1</sup> Rate is per container Rate \$3,628

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Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Surcharges

Monthly Market Share For: June 2000

Month\Year: 27.5 \ 133.5

								Surcharg	es:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	65%	33%	10 Days	\$115	\$11		50%					21 KT	\$3,854
cosco	11%	23%	10 Days	\$121	\$11		50%					21 KT	\$4,043
Mitsui OSK	7%	6%	11 Days										
Hanjin	7%	2%	9 Days										
APL	4%	24%	11 Days	\$121	\$11		50%						\$4,043
Yang Ming	4%	4%	10 Days										
OOCL	2%	0%	11 Days	\$114	\$11		50%		·				\$3,822
Maersk-SeaLand	0%	7%	10 Days	\$2,950 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,795

<sup>1</sup> Rate is per container Rate \$3,888

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